CHAPTER VI

HIRING OF LABOR

A successful business man once remarked that his success was due chiefly to the men whom he gathered around him. Human ability is a great busi-Machines. labor, and ness asset. To-day, more than ever before, efficiency. the human element is the greatest factor in business operations. The best equipped plant cannot make a success unless properly skilled and trained men are in attendance. Again, skilled and trained labor cannot overcome the handicap of poor machines and equipment. The greatest efficiency is obtained by having the best possible machines and equipment, with Importance of skilled skilled and trained laborers properly organized workers. and working together for the success of the business enterprise. Efficiency places particular stress and emphasis upon the working force, the human brains and the human hands which form the most important factor in any business undertaking. In obtaining efficiency in a working force, the most difficult problem is the obtaining of men to perform the different tasks.

The hiring of labor is an important work in every business undertaking, but it is given little attention and study. It is recognized as true that the men whom an employer employs are the direct cause of his success or failure, yet it is only recently that it is commencing to dawn upon the employer that a large share of the success of a working force comes from hiring the right kind of men for the several places in a business enterprise. The