

judge for a fair and I secured two men who went through the experience I just related. They said the next day, "We got through, but never again." This year I was asked to get a judge or judge the fruit there, and it took less than half the time it formerly had. I think there are many communities that have 4-H Club boys who if made assistant superintendents would be glad to come and help organize. Mr. Ives might tell you this story too. This fall he organized a 4-H Club fair at Beacon Falls and every department superintendent was a 4-H boy, and every judge was a 4-H boy or girl. The boys in charge of departments did just as good a job as anyone. The boys and girls who did the judging did such a good job that no criticism was made. There must be groups of boys and girls in the state qualified to do this work and I think the different officials should try to get more of them as workers to help out.

In closing I want to emphasize that the primary purpose of the agricultural fair is education; and second, select competent superintendents of each department, preferably those who have been exhibitors themselves and know how to organize departments; third, make greater use of the boys and girls and give them responsibility as their work merits; fourth, the officers and directors should meet more often, should study their premium list, should go over their past records and try to work out a program that will better the agricultural work in their community. One community might stress dairy work, another poultry work, and another fruit or vegetables, but I feel if there is a small group of eight or nine people meeting together two or three times a year and studying their problems carefully and trying to bring their agricultural exhibits up to the top of the list,—I appreciate this may not increase your revenue—but it will be a good thing for agriculture in the community.

Mr. Ives: The next speaker on the program has had more fair experience, I guess, than any man in the room, because fairs have been his exclusive business for quite a few years.

I am glad to introduce at this time Mr. Frank Kingman, manager of the Connecticut State Fair.

## GLEANINGS FROM FAIR REPORTS

FRANK H. KINGMAN

My subject permits of very liberal interpretation and I am going to take advantage of this fact.

I shall make four points as follows:

1. An analysis of Connecticut fair reports.
2. Budgets.
3. Answering the statement "It's the same old thing".
4. A strong association of fairs.