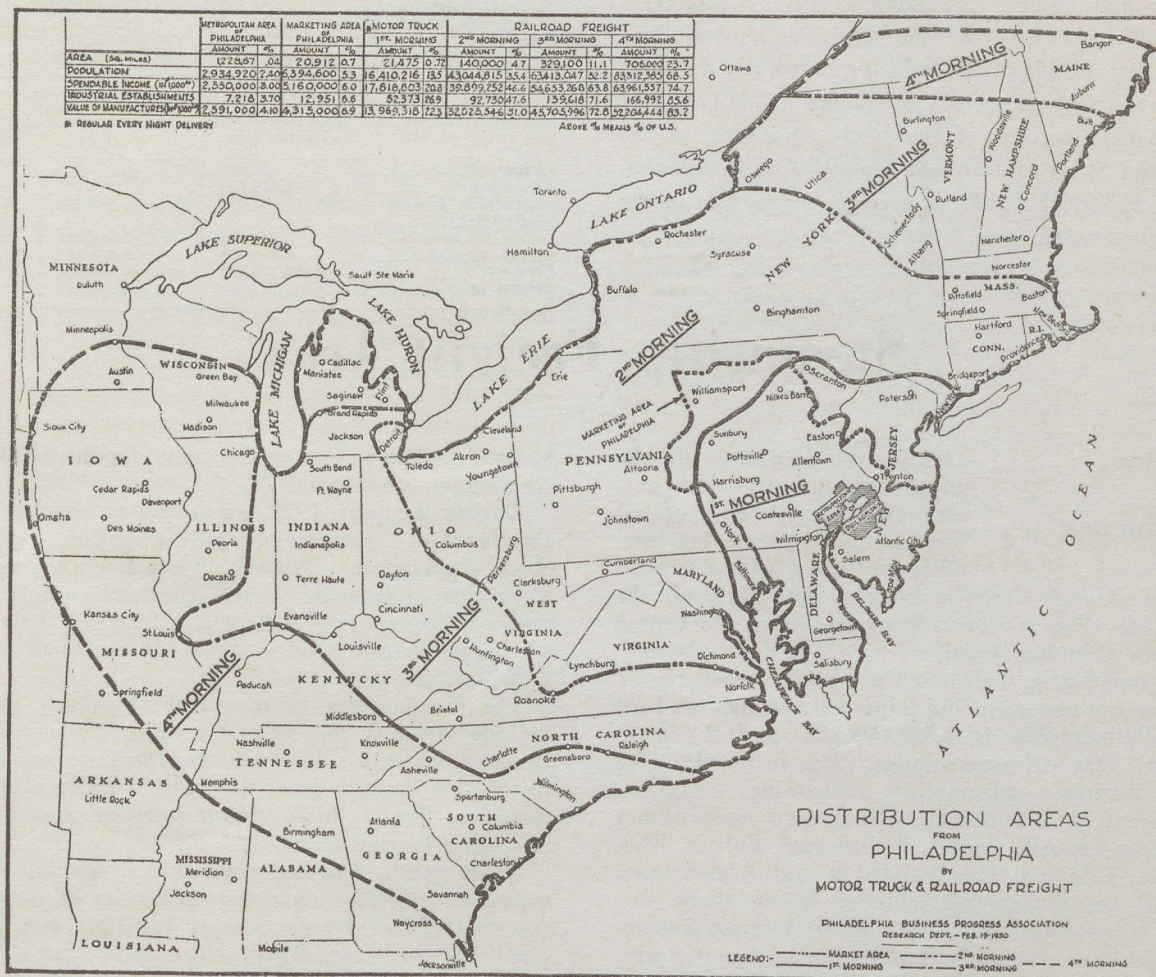


in the United States. A manufacturer or distributor with a plant located in the Philadelphia Area may reach overnight by established trucking facilities, thirteen percent of the total population of the

United States and twenty-one percent of the nation's total annual spendable income. This in spite of the fact that the Area represents only seven-tenths of one percent of the total area of the country.



## Railroad Freight Areas

### Extent of Influence

Beyond the overnight trucking area lies a vast territory reached by second, third and fourth day railroad freight service over the three trunk-line railroads serving Philadelphia which permit manufacturers in the Philadelphia district to ship direct to virtually every point on the North American continent.

By two-day railroad freight delivery from Philadelphia it is possible to reach the principal cities in a territory embracing a population of more than 43,000,000 whose annual spendable income is approximately \$40,000,000,000—forty-seven percent

of the nation's total. The annual industrial production of this second day area is \$32,025,546,000—fifty-one percent of the nation's total.

	R.R. Freight Area Second Day	United States	
		Total	%
Area (sq. mi.)	140,000	2,973,774	4.7
Population	43,044,815	121,572,000	35.4
Spendable Income	\$39,899,252,000	\$85,680,000,000	46.6
Industrial Establishments	92,730	195,000	47.6
Wage Earners	5,883,441	8,325,000	64.7
Wages	\$6,036,892,000	\$10,950,000,000	55.1
Value of Products	\$32,025,546,000	\$62,750,000,000	51.0